

Resource Management Solutions



Maximize Workforce Productivity and Increase Customer and Employee Satisfaction with Solutions that Help your Business Thrive.



LABOR MANAGEMENT System



TIME&Attendance



MOBILEApps



BUSINESSIntelligence



OPERATIONALBudgeting



REVENUEReporting

Are labor costs increasing due to excessive overtime and inaccurate schedules? Is customer satisfaction suffering from improper staffing? Does financial reporting provide information for strategic decision-making? UniFocus Delivers Clear Results with proven industry-leading labor management solutions, and a vast understanding of various markets due to a wide-ranging global presence. The cloud-based resource management solutions seamlessly function together to boost employee output and create a healthier bottom line.

Labor Management System (LMS)

Ensuring the right staffing, in the right place, at the right time brings balance to labor costs and drives guest satisfaction. LMS simplifies the complexities of Workforce Management including budgeting, planning, scheduling, forecasting, and reporting.

- Forecast accurate daily and weekly business volumes
- Match staff to forecasted business volumes
- Schedule staff automatically to meet customer demand
- Understand data instantly with real time visual dashboard
- Adjust operations to meet needs with anytime P&L vs. end of the month
- Handle scheduling concerns anytime, anywhere with Mobile Apps

Time & Attendance

This innovative system accelerates the management of a company's most beneficial asset—the workforce. A customer's intent to return and recommend increases when staffing needs are properly balanced with productivity, and service and quality are optimized.

- Create on-demand scheduling—real-time, in the cloud, fully-hosted
- Avoid the upgrade treadmill with the latest upgrades
- Save money by eliminating excessive overtime hours, mis-punches, shift availability confusion, and over-scheduling
- Access employee schedules, requests, and contact information, instantaneously
- Seamless integration with UniFocus' Labor Management System

UniFocus is the only industry leader which offers Workforce Management systems, Financial Management Tools and a complete suite of Survey Solutions to quantify perceptions. Decades of experience improving performance, profit, productivity, efficiency, satisfaction and asset value.

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"We now have a standardized system for time and attendance tracking across our entire portfolio..."

*- Mark Fielding,
Senior Accountant
for Red Lion Hotels*

"Strategic Hotels and Resorts has employed a variety of hotel management companies over the years... We have also supplied these companies with labor management software to help focus on our #1 operational expense - Labor. UniFocus has been the most effective at both forecasting key business indicators for a property and producing appropriate labor schedules and analyses to maximize both labor utilization as well as their guest experience."

*- Ken Barrett,
Sr. VP, Asset
Management SH&R*

"We are very pleased with the staffing accountability and quick visibility that LMS gives us, which enables us to meet both our budgetary and client expectations. As a result, we've been able to greatly improve our ability to control what happens in our workforce and improve service by easily moving hours around to busier days."

*- Scott Fasano, Vice
President of Operations,
Plus Services Company*

Mobile Apps

Cloud mobility enhances the lives of managers and employees. Mobile technology enables easy management of LMS Scheduling and Time and Attendance concerns, from any location, anytime and anywhere.

- Manage call-ins, late staff clock ins or clock outs, and employees in but not scheduled
- Ensure quality service by quickly broadcasting messages to check availability and fill open shifts
- Respond quickly to accept shifts and review work schedules

Business Intelligence

Actionable knowledge closes the gap between performance and daily procedures with the streamlining of operational reporting and analytics.

- View real-time key performance indicators (KPI's)
- Customize the dashboard to view compiled data
- Generate informed decisions with data-rich reporting

Operational Budgeting

Teams can adjust to changes in business and create multiple "what-if" scenarios, with this flexible budgeting platform. This engine, designed for demand-based industries, shortens the budgeting cycle and transforms the budgeting process.

- Drive business unit performance by maximizing cash flow
- React to variances in adjusted rolling budgets
- Compare cost assessments to actual revenue and expense

Revenue Reporting

This reporting tool provides quick identification of revenue opportunities across an entire portfolio and multiple properties. Standardized reporting allows management to observe financials in real-time, and quickly respond to opportunities for growth and efficiency.

- Compare budget variances and short-term plans across multiple business units
- Display key metrics across multiple properties with the easy-to-use dashboard
- Integrate with all POS and PMS programs and reduce IT overhead

Consulting and Training

UniFocus provides comprehensive consulting services and training for strategically fine-tuning your organization. We can help you optimize performance and asset value in essential areas, including multiple assessment methodologies, operational analysis, and best practices teamwork training. Our team of hoteliers is operationally experienced and can help any property. We have consulted in hotels around the world and can share the insights gleaned from years of studying and working in hotel operations.

UniFocus delivers clear results by putting the right labor resources, in the right place, at the right time with an incomparable suite of tools. These specialized applications, services, and training curriculums leverage global industry knowledge and dramatically optimize productivity, reduce costs, and improve customer satisfaction, ultimately increasing company profit.